



Income Disclosure Statement

2/22/2020

As a new company in the early stages of launching, Joi Rides does not yet have enough data to post an Income Disclosure Statement.

As it relates to the presentation and discussion of the Joi Rides Compensation Plan for its Independent Marketing Representatives (IMRs) and Drivers' Referral Program, we do in fact follow the guidelines of the DSA Code of Ethics.

Additionally, as stipulated by law, we do not make any guarantees of income or results to prospective IMRs and Drivers.

Ride Transactions

Independent Marketing Representatives (IMRs) are compensated solely on ride sharing service transactions. ONLY upon the providing of and payment for ride sharing services will referring IMRs receive any compensation of any type. IMRs introduce the Joi Rides service to individuals (Joi Rides Drivers and/or Passengers) who then generate ride transactions upon which commissions and bonuses are generated. **JOI RIDES PAYS NO COMMISSIONS OR BONUSES BASED SOLELY ON THE RECRUITING OF IMRs.**

A Joi Rides IMR may also refer other individuals to Joi Rides and enroll (personally-sponsor) them as IMRs. A Joi Rides IMR may earn bonuses and commissions on the sale of ride transactions by IMRs they directly or indirectly sponsor.

There are two types of Ride Transactions (see *Ride Transactions* in the glossary for a full description):

- When a Joi Rides Passenger pays for a Joi Rides Driver to drive him or her somewhere, a Joi Rides ride is said to have occurred. *Both* the Driver's and Passenger's upline IMRs will potentially receive:
 - Bonuses based on the corresponding value assigned to the activity.
 - Commissions according to their qualifications and leadership positions.
- Additionally, Joi Rides offers Passengers the ability to take advantage of discounts by pre-purchasing Joi Perks Membership plans. The Passenger's upline IMRs will potentially receive:
 - Bonuses based on the value assigned to the Membership tier.
 - Commissions when a ride actually takes place.

All Drivers, Passengers or other IMRs referred must have an existing relationship with their referrer (i.e. friends and family or known personally). Joi Rides does not allow "cold" recruiting.

Independent Marketing Representatives can earn income by referring Drivers and Passengers who take rides with Joi Rides. Drivers can earn income by driving for Joi Rides, and through the Driver Referral Program. Individual results will be factored by work ethic, commitment, and effort.

The company does not condone any inflated claims or misrepresentation of possible earnings. All sales and/or earning representations by the company and its Independent Marketing Representatives must be based on documented facts.

Contact Us

If you have any questions about this Income Disclosure Statement, the information use or sharing practices of JOI RIDES, or your dealings with this site, please contact us at:

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